

***Together,
We Are Stronger***



GPI CO., LTD.

KATUN® & Cartridge Web™
alternative solution for imaging supplies

General Plastic Industrial Co., Ltd.

6128

Investor Conference
Executive Vice President
Steven Huang
2020.11.25



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KATUN GPI



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Tourist Hotel Department - Taichung Harbor Hotel

- The first and only four-star★★★★ international tourist and business hotel at the central Taiwan coastline.
- Maximized housing services, stable high-margin business travelers and domestic individual tourists
- Significant growth in the occupancy rate and the average Room Rate have increased profitability
- Significant growth in 2020 sales revenues.



台中港酒店
TAICHUNG HARBOR HOTEL

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Imaging Consumables Department

Main Product Lines



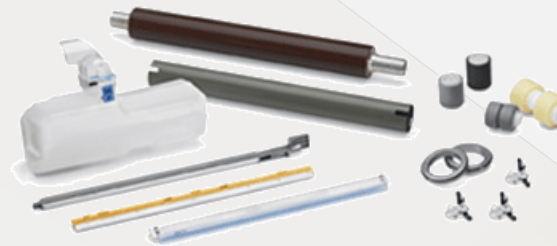
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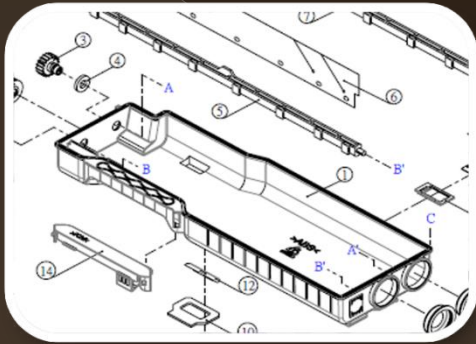


Printer Toner Cartridge



Parts

GPI



R&D



Assembly



Toner Filling



Packaging





General Plastic Industrial Co., Ltd.



Unmatched Global Footprints

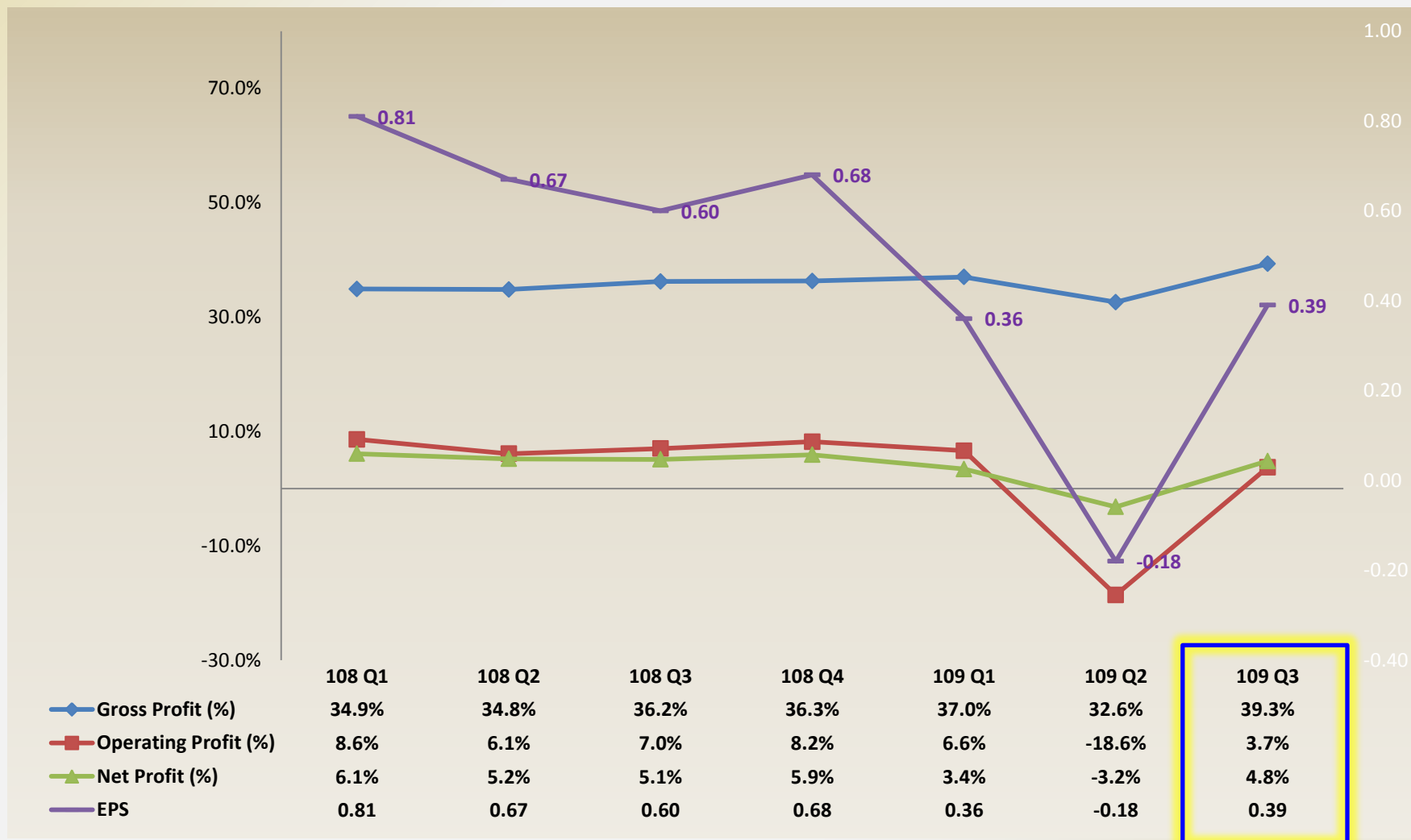


Global Logistics of GPI & KATUN

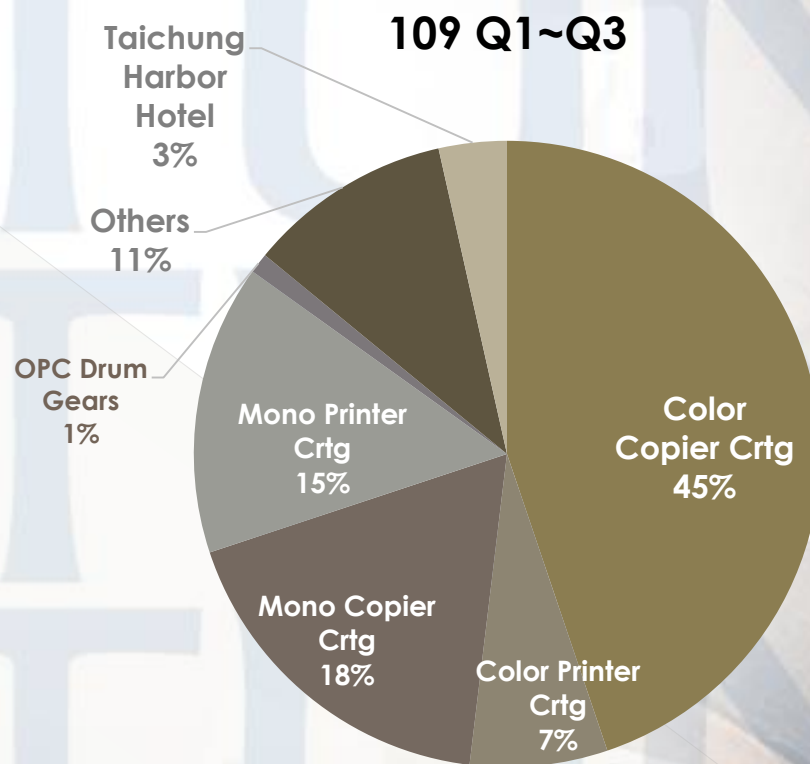
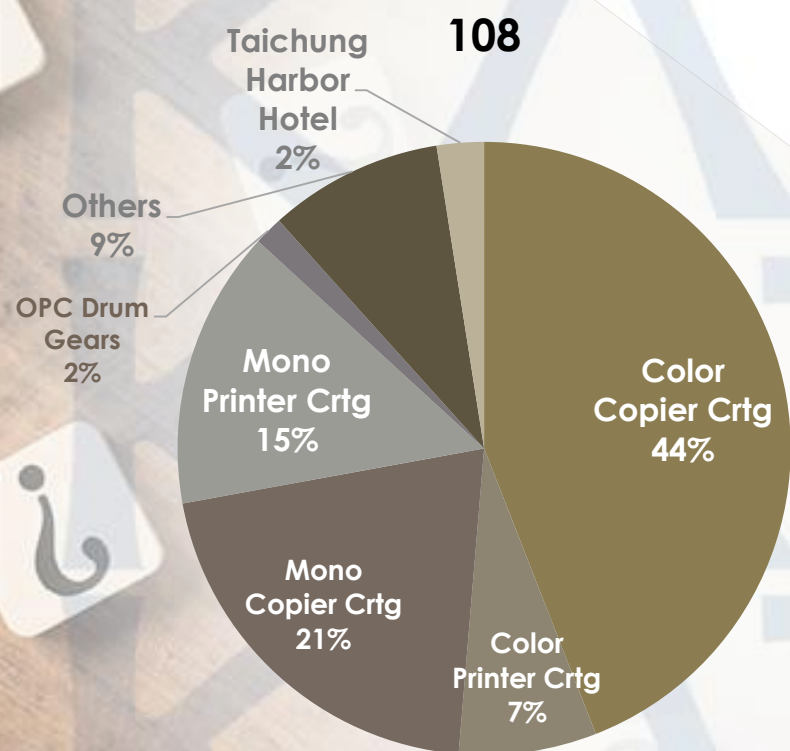


Note : Katun has 3PL sites in North America and Brazil to leverage its efficiency

Gross Profit, Income & EPS



Proportion of Group Consolidated Sales



108 Proportion of Group Sales Area

Region	Country	% of Total Revenue
EAME	U.K. & Ireland	9.00%
EAME	Italy	8.56%
EAME	Germany	7.48%
EAME	Netherlands	7.40%
EAME	France	6.67%
EAME	Spain	4.55%
EAME Total		43.66%

Region	Country	% of Total Revenue
NABU	USA	23.24%
LABU	MEXICO	5.61%
LABU	BRAZIL	6.61%
America Total		35.46%
Asia	Taiwan	4.03%
Asia	Japan	3.23%
Other Country		13.73%
Asia & Others		20.99%

Gross Profit Growth Momentum

- ◎ The Proportion of color products is increasing year by year
- ◎ Successful procurement integration, and proper control of raw material cost
- ◎ Flexible price strategy
- ◎ Strengthen marketing in the patent-heavy regional markets

2021 Prospect

- The Covid impact on the city lockdown is expected smaller than in 2020
- The appreciation trend of the euro against the dollar continues
- Synergy of R&D integration, and continuing control costs
- Develop the medical supplies, and acquiring the necessary certification
- Invest in environmentally friendly renewable products to expand EU green energy business opportunities
- Redistribution for the Asian market by dominating the market development
- Strive for cooperative development opportunities with OEM

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Q & A



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THANK YOU



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